



# LBT CONSULTING

Business Training and Consulting

## COMPANY PROFILE

[www.lbtconsulting.co.za](http://www.lbtconsulting.co.za)



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# OVERVIEW

## “PROFESIONALS IN BUSINESS CONSULTING”

LBT Consulting is a South African based company with offices in the Gauteng. However we are not limited to these areas only and have clients all over South Africa and beyond SA borders.

### **LBT consulting specialises in:**

- Skills Development
- Coaching
- Business Process Modelling
- Personality And Behavioural Analysis
- Motivational, Team-Building And Improved Performance Workshops
- Balanced Scorecard Analysis
- Business Planning And Leadership Sessions

## FOCUS AREAS

- ✓ Sales
- ✓ Customer Service
- ✓ Leadership



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# AREAS OF EXPERIENCE



**LBT CONSULTING HAS  
EXPERIENCE IN A DIVERSE  
RANGE OF INDUSTRIES  
INCLUDING:**

- ✓ **Financial**
- ✓ **Freight Forwarding**
- ✓ **Information Technology**
- ✓ **Retail**
- ✓ **Hospitality**

## METHODOLOGY

**THERE ARE THREE TYPES OF  
LEARNERS: VISUAL, AUDITORY, AND  
KINAESTHETIC.**

LBT Consulting caters for all three types of learners through well planned interactive workshops. We make use of roleplaying scenarios, reading, discussions and video to ensure that all types of learners benefit optimally from the sessions.



**“WE ARE PASSIONATE ABOUT  
YOUR SUCCESS”**



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# COURSES AVAILABLE

**“WE TAKE PRIDE IN OUR  
RELATIONSHIPS & ENSURE  
WE CAN HELP YOU REACH  
HIGHER HIGHS IN AN  
EFFECTIVE WAY”**

**We have the following training workshops on offer:**

- ✓ **Personal Productivity**
- ✓ **Customer Service Excellence**
- ✓ **Presentation Skills**
- ✓ **Professional Branding for Success**
- ✓ **Achieving Success Through Me**
- ✓ **Managing Communications**

## TESTIMONIALS

*Many thanks to the entire LBT team on a very informative and professional morning. I felt both Pampered and uplifted when I left after your presentation. I will make use of your skills to assist in furthering my business. - POWER CONSULTANTS*

*Absolutely loved the workshop - would highly recommend this to my network. - OCTOBER SKYE PROPERTIES*

*It was a very, very good workshop, some really good stuff that I'm able to apply, even in my personal life. - ABSA HOME LOANS CENTRE*

*I just want to say thank you for allowing us to have the communications workshop for our management staff in CT.*

*It was excellent, all staff participated well, and I have no doubt that it will be beneficial to us as individuals, as well as to the company. We all learned a lot and had some fun as well. We look forward to the challenge ahead of empowering all our staff members and really getting their commitment to being part of a team they can be proud of I really learned a lot and would really be interested in future seminars. - NEPHROCARE MEDICAL*





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# CLIENT TESTIMONIALS

*Thank you for arranging the workshop it was absolutely necessary and a must for all (especially the parts on communication and conflict management). It was very helpful and relevant. It presented me with the opportunity to reflect and do some introspection while listening to different scenarios and issues that confront myself and my colleagues regularly. I now feel better equipped and think the workshop came at the right time. I am looking forward to briefing the staff on what we learnt and cannot wait for Leoni to start working with them.*  
- WINELANDS KIDNEY & DIALYSIS CENTRE

**THANK YOU FOR YOUR DEDICATION WITH THE ONGOING TRAINING WHICH FORMS THE BACKBONE OF OUR STAFF DEVELOPMENT PROGRAM. WE ARE NOW FIRM BELIEVERS THAT TRAINING SHOULD NEVER BE A ONCE OFF EVENT, BUT A PROCESS. WE ALSO EXPERIENCED THE VALUE OF THE GROWTH OF THE TRAINER/DELEGATE RELATIONSHIP OVER TIME WHICH RESULTED IN A MUCH MORE CONDUCTIVE ATMOSPHERE FOR FREE INTERACTION.**  
- TONGAAT HULETT NAMIBIA



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# CONTACT US

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— YOU TO PROSPER